

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL: Annual Contract for Lawn Maintenance Services for ASR and Wastewater Treatment Plant Properties  
 FOR: (April 1, 2016 through December 31, 2016)  
 TIME & DATE: 3:00 p.m., February 5, 2016

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		Horton Horticulture, Inc. 538 Everest San Antonio, TX 78209	Canu Contracting, Inc. 3396 Rabel Rd. San Antonio, TX 78221	Rios Tree Service, Inc. 232 Guadalupe Bend Boerne, TX 78006	Goodwill Industries of SA 406 W. Commerce San Antonio, TX 78207	Maldonado Nursery & Landscaping, Inc. 16348 Nacogdoches Rd. San Antonio, TX 78247	Paradise Lawn & Maintenance, Inc. 23355 Bat Cave Rd. San Antonio, TX 78266	La Med 5401 Bandera Rd. #2 San Antonio, TX 78234
<b>GROUP 1</b>	<b>AQUIFER STORAGE AND RECOVERY</b>								
	ASR - Twin Oaks Lawn Maintenance and Shredding 12 mows / contract	SERVICE PRICE TOTAL	3,872.00 46,464.00	3,400.00 40,800.00	4,500.00 54,000.00	11,538.23 138,458.76	18,148.79 217,785.48		
	ASR 01 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 02 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 03 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 04 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 05 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 06 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 07 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 08 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 09 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 10 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 11 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 12 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 13 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	ASR 14 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		

BID NOT TABULATED  
INCOMPLETE BID

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ASR 15	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00	BID NOT TABULATED INCOMPLETE BID	BID NOT TABULATED INCOMPLETE BID
ASR 16	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 17	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 19	Non Routine Shredding 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 20	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 21	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 23	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 24	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 25	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 26	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 29	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 30	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 32	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 33	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
ASR 34	Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		

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	Carrizo Well 2 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00	BID NOT TABULATED INCOMPLETE BID	BID NOT TABULATED INCOMPLETE BID
	Carrizo Well 3 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	Carrizo Well 5 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	Carrizo Well 5 - Property Surrounding Well Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	350.00 4,200.00	300.00 3,600.00	325.00 3,900.00	769.22 9,230.64	1,595.89 19,150.68		
	Carrizo Well 6 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	Carrizo Well 6 - Property Surrounding Well Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	170.00 2,040.00	175.00 2,100.00	125.00 1,500.00	80.13 961.56	245.91 2,950.92		
	Carrizo Well 7 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	25.00 300.00	45.00 540.00	35.00 420.00	96.15 1,153.80	50.00 600.00		
	Carrizo Well 7 - Property Surrounding Well Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	225.00 2,700.00	200.00 2,400.00	225.00 2,700.00	96.15 1,153.80	403.36 4,840.32		
	Monitoring Well C12 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		
	Monitoring Well C13 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		
	Monitoring Well C2 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		
	Monitoring Well C3 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		
	Monitoring Well C5 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		
	Monitoring Well C6 (in ASR 15) Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		

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	Monitoring Well C7 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 30.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		
	Monitoring Well C8 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 30.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		
	Monitoring Well C9 Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	14.00 30.00 168.00	30.00 360.00	20.00 240.00	32.05 384.60	50.00 600.00		
	<b>TOTAL GROUP 1</b>	TOTAL	67,116.00	70,500.00	78,540.00	192,495.36	270,527.40		
<b>GROUP 2</b>	<b>WASTEWATER TREATMENT PLANTS</b>								
	Dos Rios WRC Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	6,125.00 73,500.00	6,900.00 82,800.00	7,000.00 84,000.00	15,384.30 184,611.60	36,737.75 440,853.00		
	Fischer Rd. Lawn Maintenance and Shredding 12 mows / contract	SERVICE PRICE TOTAL	2,200.00 26,400.00	1,100.00 13,200.00	1,500.00 18,000.00	1,025.62 12,307.44	4,498.50 53,982.00		
	Leon Creek WRC Lawn Maintenance and Shredding 12 mows / contract	SERVICE PRICE TOTAL	3,750.00 45,000.00	3,900.00 46,800.00	4,875.00 58,500.00	11,538.23 138,458.76	22,492.50 269,910.00		
	Leon Creek WRC - Non Routine 1 Field Shredding 12 mows / contract	SERVICE PRICE TOTAL	320.00 3,840.00	1,175.00 14,100.00	2,225.00 26,700.00	1,538.43 18,461.16	5,998.00 71,976.00		
	Leon Creek WRC - Non Routine 2 Outfall Lawn Maintenance and Shredding 12 mows / contract	SERVICE PRICE TOTAL	75.00 900.00	90.00 1,080.00	475.00 5,700.00	192.30 2,307.60	412.36 4,948.32		
	Medio Creek WRC Lawn Maintenance and Shredding 12 mows / contract	SERVICE PRICE TOTAL	2,325.00 27,900.00	2,700.00 32,400.00	2,800.00 33,600.00	9,230.58 110,766.96	13,945.35 167,344.20		
	Medio Pig Station Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	125.00 1,500.00	40.00 480.00	45.00 540.00	96.15 1,153.80	75.00 900.00		
	Mission De Lago Lawn Maintenance and Shredding 12 mows / contract	SERVICE PRICE TOTAL	325.00 3,900.00	475.00 5,700.00	475.00 5,700.00	769.22 9,230.64	1,949.35 23,392.20		
	Mitchell Lake Dam Lawn Maintenance and Shredding 12 mows / contract	SERVICE PRICE TOTAL	525.00 6,300.00	490.00 5,880.00	675.00 8,100.00	769.22 9,230.64	1,799.40 21,592.80		
	Mitchell Lake Wetlands Wildlife Refuge & Audubon Center Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	625.00 7,500.00	775.00 9,300.00	875.00 10,500.00	1,153.82 13,845.84	3,748.75 44,985.00		
	Salado Creek WRC Lawn Maintenance and Shredding 12 mows / contract	SERVICE PRICE TOTAL	750.00 9,000.00	900.00 10,800.00	1,025.00 12,300.00	1,153.82 13,845.84	4,498.50 53,982.00		

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	Salado Creek WRC - Non Routine 1 Field Shredding 6 mows / contract	SERVICE PRICE TOTAL	500.00 3,000.00	1,750.00 10,500.00	2,450.00 14,700.00	7,692.15 46,152.90	11,996.00 71,976.00		
	SAWS Environmental Laboratory Services Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	375.00 4,500.00	400.00 4,800.00	425.00 5,100.00	769.22 9,230.64	2,249.25 26,991.00		
	<b>TOTAL GROUP 2</b>	TOTAL	213,240.00	237,840.00	283,440.00	569,603.82	1,252,832.52		
<b>GROUP 6</b>	Staggs Ranch Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	600.00 7,200.00	450.00 5,400.00	675.00 8,100.00	1,518.19 18,218.28	1,850.38 22,204.56		
	Straus Medina Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	1,225.00 14,700.00	600.00 7,200.00	475.00 5,700.00	1,619.40 19,432.80	2,160.77 25,929.24		
	Carrizo Well 4 - Property Surrounding Well Lawn Maintenance 12 mows / contract	SERVICE PRICE TOTAL	325.00 3,900.00	400.00 4,800.00	325.00 3,900.00	1,416.98 17,003.76	149.99 1,799.88		
	<b>TOTAL GROUP 6</b>	TOTAL	25,800.00	17,400.00	17,700.00	54,654.84	49,933.68		
<b>GROUP 3</b>	<b>ADDITIONAL SERVICES - Estimated that SAWS will require and negotiate \$15,000 worth of additional services annually</b>								
	Labor Rate for additional services per man hour		32.00	45.00	30.00	30.03	29.00		
	Material markup for additional services cost		+15%	+5%	+10%	+10%	+15%		
<b>GROUP 4</b>	<b>IMMEDIATE SERVICE RATE</b>								
	Monthly Proper Cost +		+15%	+10%	+10%	+10%	+50%		
<b>GROUP 5</b>	<b>SAWS may have the need to include additional unforeseen properties on this contract via change order throughout the contract period. SAWS estimating the additional properties will add \$25,000 on this contract</b>								
	<b>ANNUAL SCHEDULED MOWING TOTAL GROUPS 1-2</b>		280,356.00	308,340.00	361,980.00	762,099.18	1,523,359.92		

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	<b>ADDITIONAL SERVICES</b>		15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	
	<b>NEW PROPERTIES</b>		25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	
	<b>ANNUAL SCHEDULED MOWING TOTAL GROUP 6</b>		25,800.00	17,400.00	17,700.00	54,654.84	49,933.68	
	<b>GRAND TOTAL</b>	<b>TOTAL</b>	<b>346,156.00</b>	365,740.00	419,680.00	856,754.02	1,613,293.60	
	<b>EXTENSION 1</b>		<b>351,348.34</b>					
	<b>EXTENSION 2</b>		<b>356,618.57</b>					
	<b>EXTENSION 3</b>		<b>361,967.84</b>					
	Terms		Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	
	Delivery Days							

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INCOMPLETE BID

**\*LOW BIDDER**

BIDS WERE E-MAILED TO AND/OR PICKED UP BY:

A Affordable Lawn and Tree  
A Cut Above Tree and Landscaping  
Above All Landscaping  
Bonita Landscapes  
Cantu  
Cut Rite  
EC Landscaping  
Goodwill Industries  
Greater TX Landscape Services  
Green Grass  
Hill Horticulture  
Horton Horticulture

J&Slawn Service  
La Med Facility Maintenance  
Louisiana Crane and Construction  
Maldonado Nursery and Landscape  
MLC Landscaping  
Oliva Landscaping  
Paradise Lawn  
Preferred Landscape  
Preferred Landscape and Lighting  
Prestonwood Landscape Service  
Rios Tree Service Inc.  
SA Landscaping  
Summit Landscape and Design

Demandstar  
SAWS Website